

# Corporate Presentation

Interim Results Presentation 25 September 2017

Bruce Dingwall CBE (Executive Chairman)

Jeremy Bridglalsingh (CFO)

BEHAVOUR | RIGOUR | PURPOSE





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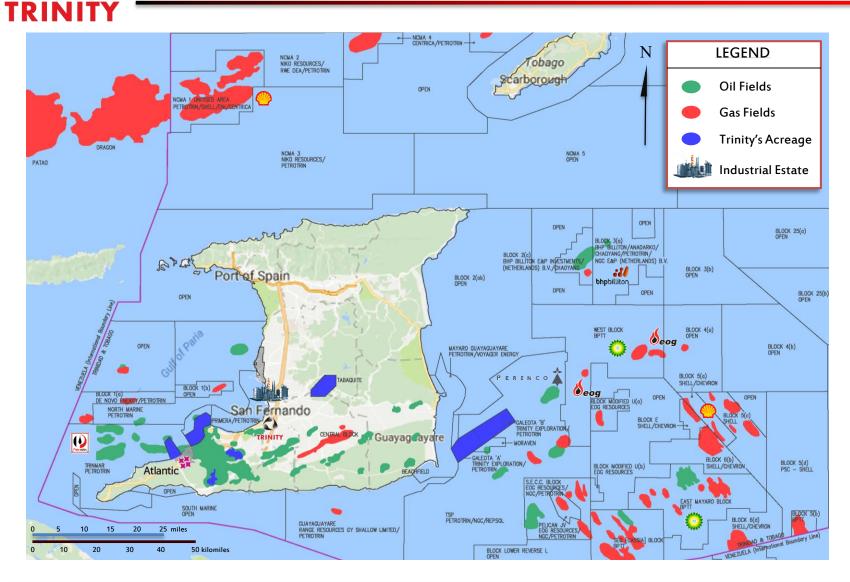
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# **World Class Hydrocarbon Basin**







#### **Stable Environment**

- Population: 1.4 million
- Currency: Trinidad and Tobago Dollar (Est. £1=TT\$9)
- Labour Force: 657,100
- GDP (2016): £16.3b
- GDP per capita (2016): £12,584.13
- Wealthiest Caribbean country based on GDP and GDP per capita
- 3rd lowest business taxes as a percentage of profit in Latin America and the Caribbean\*

#### **Strong Resources Opportunity**

- Daily production of 650 kboepd
- 7th largest producer of liquified natural gas in the world
- Significant proven energy reserves of petroleum and natural gas
- Majors operating in Trinidad include Shell, BP, BHP and Chevron
- Smaller operators include Range Resources, Touchstone Exploration and Columbus Energy

Source: World Bank Doing Business Report 2016



# **(TRIN) Corporate Snapshot**

Market Statistics	
AIM Market Symbol	TRIN
Share Price (31-Aug-2017)	11.0p
Current Shares in issue	282,399,986
Market Capitalisation	£31.1m:\$40.0m
Net Debt (inc. 12M working capital: current assets – current liabs – debt)	£(0.9)m : \$(1.2)m
Enterprise Value	£32.0m:\$41.2m
Enterprise Value per barrel of 2P reserves (US\$/2P)	1.9
Enterprise Value per barrel of 2P reserves + 2C (US\$/2P+2C)	1.0
Enterprise Value per flowing barrel (US\$/bopd)	17,201

Production, Reserves & Resources	
H1 2017 average production (bopd)	2,397
2016 2P Reserves (MMbbls)	21.3
2016 Contingent Resources, 2C (MMbbls)	21.0

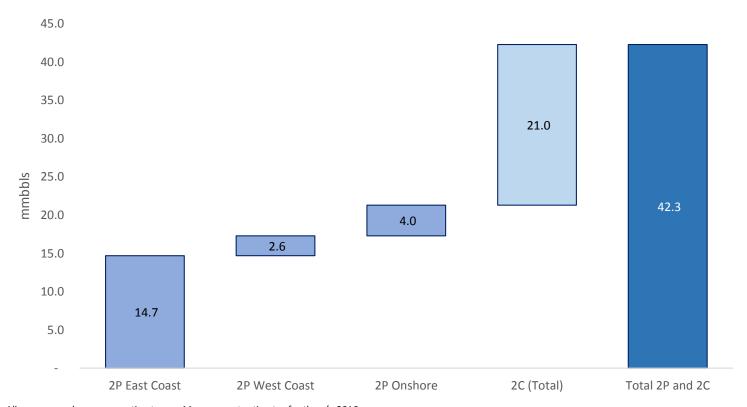




- 100% Trinidad focused and managed
- Local oil producer of scale (3.3% of total country oil production)
- Low cost operator (lowest in selected peer group)
- Profitable with low oil price breakeven
- A large well inventory (1,086 wells across 9 licences)
- Multiple reservoirs to target (lower risk)
- Large reserve base (2P reserves of 21.3 MMbbls)
- Parallel activity sets (reduce production delivery risk) to increase production
- Interests aligned Board share ownership c. 24%



# **Significant Reserves**



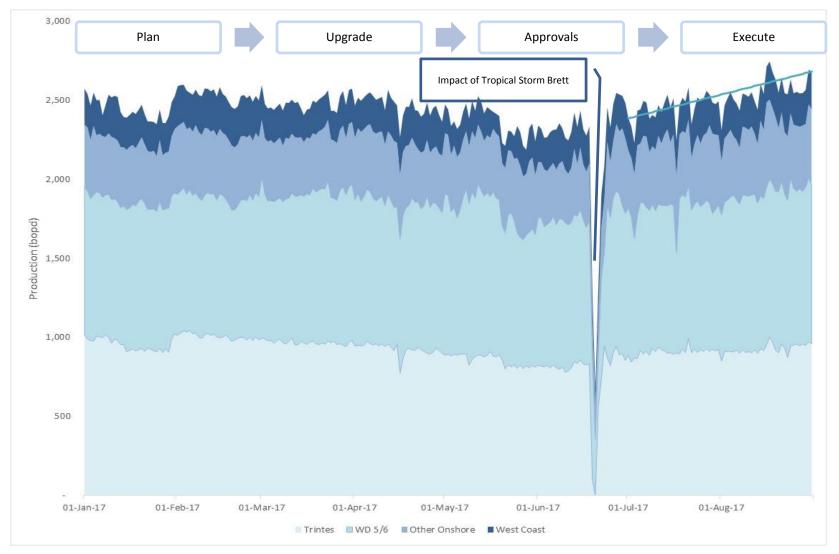
All reserves and resources estimates are Management estimates for the  $y/e\ 2016$ 

Real reserves - production for H1 2017 represented c. 2.0% of total 2P reserves



### **8M 2017 Production**

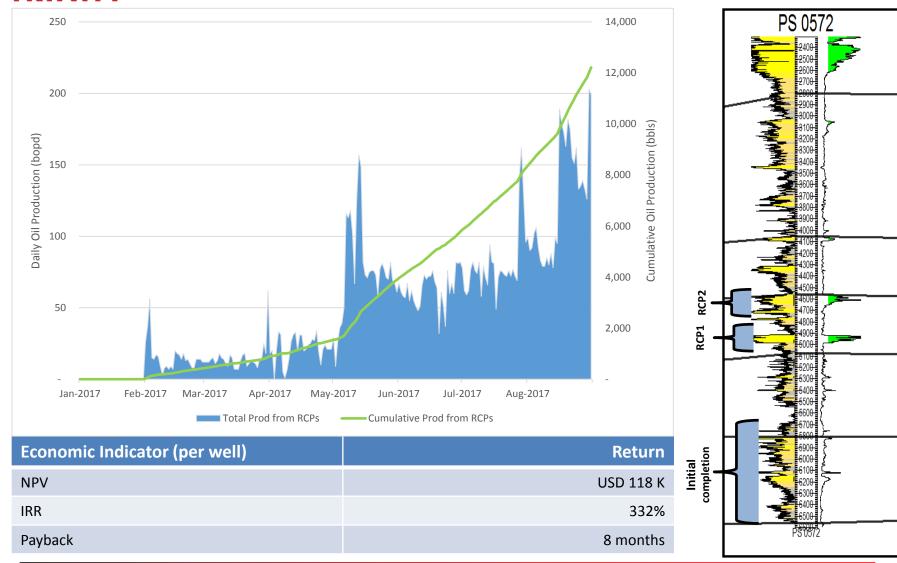
### **TRINITY**





### 8M 2017 RCP Results – to date

### TRINITY





# H1 2017 Key Metrics

Key Metrics		H1 2016	H1 2017	Change (%)
Average realized price	US\$/ bbl	32.8	46.3	41
Average net production 1	bopd	2,612	2,397	(8)
EBITDA	US\$ mm	1.5	5.5	267
EBITDA	US\$/ bbl	3.8	12.6	232
Operating break even <sup>2</sup>	US\$/ bbl	29.9	28.2	(6)
Capital expenditure	US\$ mm		0.7	3,150
Cash balance	US\$ mm	5.1	11.5	125
Net debt position <sup>3</sup>	US\$ mm	(34.3)	(1.2)	(97)

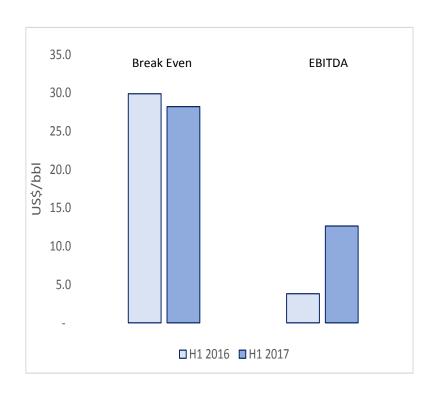
 $<sup>1.</sup> Average\ net\ production\ for\ H1\ 2016\ excludes\ the\ Guapo\ block\ (disposed\ in\ 2016).\ The\ like-for-like\ comparative\ exclusive\ of\ the\ Guapo\ block\ was\ 2,659\ bopd$ 

<sup>2.</sup>Operating break-even/bbl: realized price at which Revenues = Royalties + Opex + G&A

<sup>3.</sup>Net debt position: Utilises face value of Convertible Loan Note ("CLN") and Ministry of Energy and Energy Industries ("MEEI") as opposed to fair value as stated in financial statements



# **Increasing Margins and Financial Resilience**



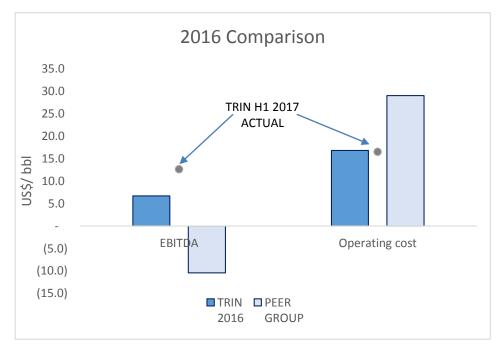
US\$/ bbl	H1 2016	H1 2017	%Δ
EBITDA	3.8	12.6	233 %
Operating Break Even Onshore	18.4	16.1	(12)%
West Coast	34.9	29.0	(17)%
East Coast	30.1	23.2	(23)%
Consolidated	29.9	28.2	(6)%
Opex			
Onshore	12.4	10.8	(13)%
West Coast	29.1	24.0	(17)%
East Coast	23.0	17.6	(23)%
Consolidated	18.0	16.5	(8)%
G&A	3.9	3.8	(4)%

Significant profit margin growth with EBITDA increasing from USD 3.8/bbl in H1 2016 to USD 12.6/bbl in H1 2017

Resilient to oil price shocks since 2016 yet striving for better with (realized) oil price break evens lowered from USD 29.9/bbl in H1 2016 to USD 28.2/bbl in H1 2017







	PEER	TRIN	TRIN
US\$/ bbl	GROUP	2016	H1 2017
EBITDA	(10.4)	6.7	12.6
Operating cost	29.0	16.8	16.5

# **Peer Comparison**

Trinity's performance is measured against aggressive internal KPIs, which have driven the business to outperform its peers

Trinity profitable since early 2016, increasingly so in 2017, while on average the peer group was lossmaking in 2016

profitability Increased underpinned by lifting costs that are c. 42% lower than peers, and continue to trend lower into 2017

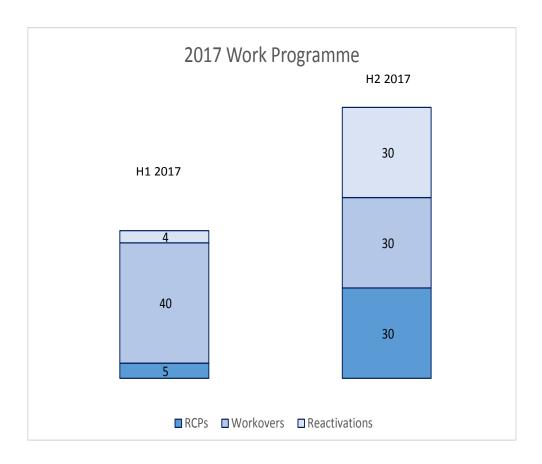
#### Source: 2016 Annual Reports

RANGE RESOURCES LIMITED TOUCHSTONE EXPLORATION INC. LGO ENERGY PLC SERICA ENERGY PLC

NORTHERN PETROLEUM PLC SDX ENERGY INC. AMERISUR RESOURCES PLC PRESIDENT ENERGY PLC



### **H2 2017 Work Programme**



- The H2 work programme reflects the increasing hopper being built by the rejuvenated technical team
- The technical team are focused on building the inventory for the remainder of 2017, 2018 and beyond
- Trinity's 2 rigs are at full capacity, therefore additional rigs have been contracted to facilitate accelerated activity set



### **Increasing Momentum**

- Upward trajectory in production
  - An increase in operating activities across core assets during July-August 2017 restored production levels to more than 2,600 bopd;
- Accelerating RCPS, workovers and reactivations
  - Deploying capital for high returns and low risk activity
- Strengthening asset integrity
  - Disciplined project management mitigates risk of cost overruns
- Balance sheet continues to strengthen
  - Sale of West Coast assets due to complete in Q4 for USD 4.55 million
  - Quarterly repayment of non interest-bearing debt



### **2018 – 2019 Look Forward**

#### Onshore

- Resumption of drilling in Q1 2018 with a 4 well (minimum) programme
- Technical team building the infill well hopper
- Strengthening the technical team 2 additional geologists and 2 reservoir engineers on board
- Ongoing RCP programme to build on base production

#### Trintes

- Ongoing workovers to maintain base production
- Commence RCP programme
- Working on first phase of Trintes drilling, with aim to commence in 2019

#### TGAL

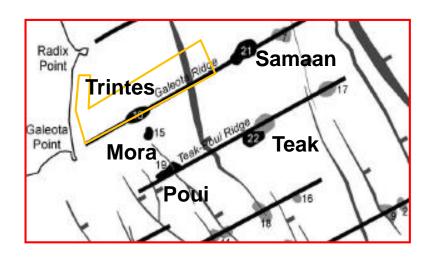
- Working on infill well planning to augment Field Development Plan
- Developing topside options
- Continuing to mature strategic options



### **Galeota Ridge Phased Development**

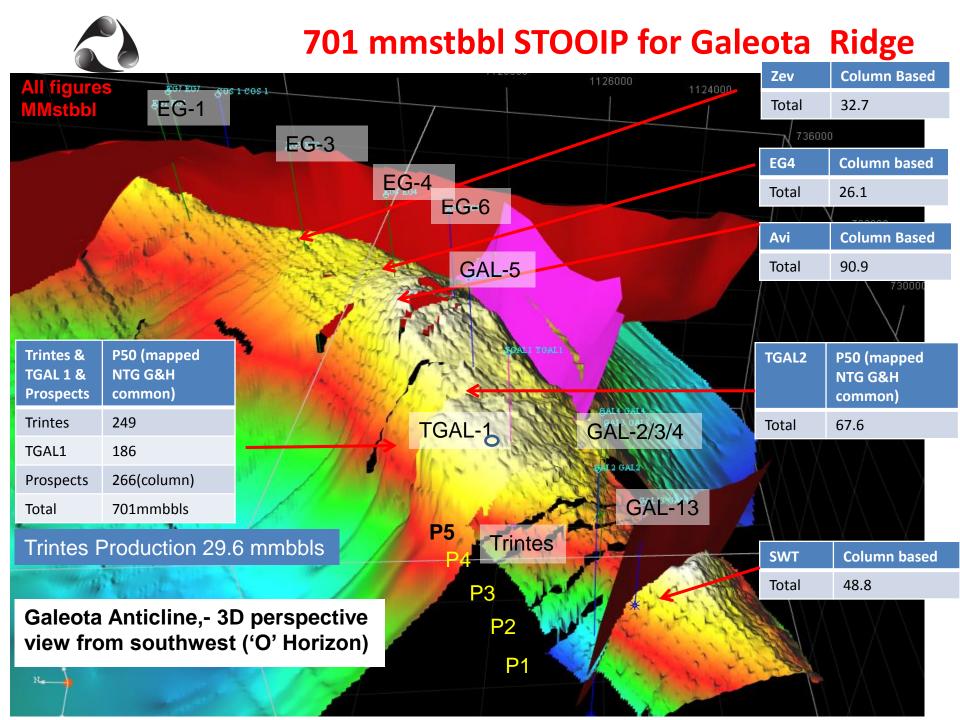
### **Galeota Ridge**

- 700 MMbo STOIIP analagous to Teak/Poui/Samaan Fields (>850mmbls produced to date)
- A phased risk mitigated development scenario



- Access east Galeota Ridge (TGAL) undeveloped reserves via 'barebones' jack up using Trintes modular drilling rig with umbilical power and walk way from Alpha
- High angle to near horizontal wells to give potential IP's of 500-800 bopd. Multi stage completion with ESP support

#### **GALEOTA RIDGE IS TRANSFORMATIONAL**







#### Solid foundation for continued growth: significant & well defined upside

- >2,600 bopd today and increasing
- Large well inventory both onshore and offshore
- Growth driven from within current portfolio (plus Galeota Ridge upside)
- Low risk production growth through reactivations, work-overs, RCPs and new wells
- Locally managed, low cost operation
- Profitable and resilient to oil price shocks
- Focused on safely increasing production and continued financial discipline

#### TRINITY IS NOT AN IDEA – IT IS A WELL ESTABLISHED PROFITABLE BUSINESS





### Who We Are: The Board

### **TRINITY**



Bruce Dingwall CBE Executive Chairman (Exxon/Lasmo /Venture)



Jeremy Bridglalsingh Chief Financial Officer (PwC)



David Segel Non-executive Director (Mako Securities)



Angus Winther Non-executive Director (Lexicon/Evercore)



James Menzies Non-executive Director (Salamander/Lasmo)



### Who We Are: Management

LOCALLY MANAGED

#### Nirmala Maharaj

Country Manager (GORTT)

#### Rajesh Rajpaulsingh

Chief Operations Officer (BP)

#### **Denesh Ramnarace**

Commercial and Supply Chain (Primera/Parex)

**UK SUPPORTED** 

#### **Tracy Mackenzie**

Corporate Development (Brewin Dolphin/Panmure)

#### **Graham Stuart**

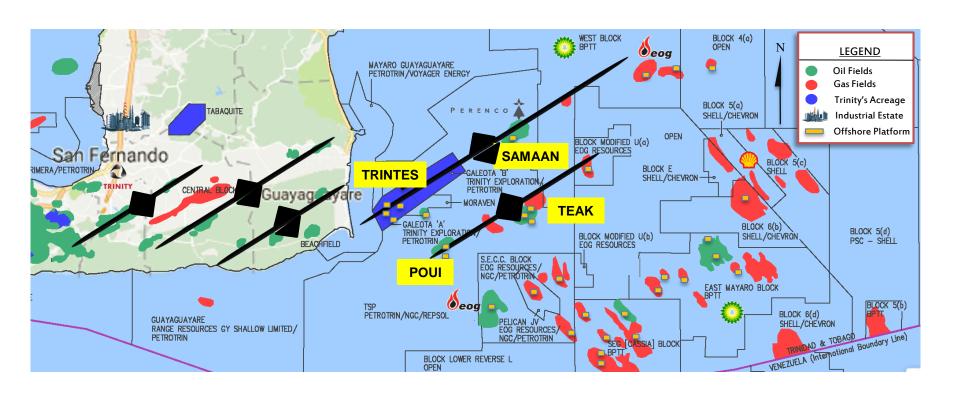
Production Advisor (Schlumberger/BP/Venture)

#### **Tim Daley**

Subsurface Advisor (Exxon/Lasmo/BG)



# **East Coast: Infrastructure & Field Analogies**





# **Glossary of Abbreviations**

Term	Definition
2P/ 2C	Proved plus probable reserves, Best Case Contingent Resources
AIM	London Stock Exchange's International Market for smaller growing companies
bbl	barrel
bopd	barrels of oil per day
boepd	barrels of oil equivalent per day
EBITDA	Earnings before interest, taxes, depreciation and amortization
G&A	General and Administrative
IP	Initial Production
OPEX	Operating Expenditure
mm/ MM	million
mmbbls	million barrels
mmstb	million stock tank barrels
RCP	Recompletion
SPA	Share Purchase Agreement
SPT	Supplemental Petroleum Tax
STOIIP	Stock Tank Oil Initially in Place
USD/\$	United States Dollars
wo	Workover
WTI	West Texas Intermediate

